

## Londonderry School Board meeting

A concurrent meeting of the School Administrative Unit No. 12 School Board and the Londonderry School District School Board was held on **Tuesday, August 11, 2009**, at 7:00PM at the Londonderry Town Offices. In attendance were School Board members George Herrmann, John Robinson, Ben Parker (arrived at 7:10PM), Ron Campo and Steve Young. Also in attendance were District Superintendent Nate Greenberg, Business Administrator Peter Curro and School Board Secretary Mary Wing Soares.

**1.0 Call to Order:** The meeting was called to order at 7:00PM and **(2.0)** Don Jorgensen lead the Pledge of Allegiance.

Mr. Young asked for a moment of silence for Shannon Lee Mansfield who passed away this week. She has children in all three levels of the school system. We also honored the unknown 16 year old who died in Nova Scotia who is from Derry.

**3.0 Questions, Announcements and Presentations**

### **3.1 Londonderry Marketing Plan – Gary O’Neil and Andre Garron**

Mr. O’Neil went through the highlights in the research. He went through the goals of the marketing program and the beauty of having Londonderry in the position it is. NH is in a good position compared to MA for businesses coming into the area. Mr. O’Neil said the process of developing the marketing program included speaking with developers, realtors as well as business and state and local political leaders. He stressed area towns should consider updating their master plans since the economy has changed so much since October.

Mr. O’Neil went through the comments that participants in the various workshops came up with. Convention centers and resorts seem fine but the items that stood out were the desire to maintain the character of the town. Currently the firm is trying to brand the vision statement, creating a supporting website and producing the logo and applying them for community use. The theme is Business is good. Life is better! He went through the next steps, including a web site expected sometime in September. One part will be the “brain power” NH has to offer – all the colleges and universities. Another is the “core score” which is a score generated by a series of questions (factors) that rate the town. Our town will have a high core score because of our terrific position in NH, the land we have for development and the roads that are being completed. Mr. Robinson asked what the unique selling point for Londonderry is. Mr. O’Neil said it is the fact that Londonderry is the economic center, has an accessible government and infrastructure that is currently being built. Londonderry is also part of the NH advantage. Mr. Young said Londonderry sends over 99% of their students to colleges or universities. 23% of the residents go through our school system. The School District is the largest employer of Londonderry. He wondered what the school district could do for him. Mr. O’Neil said that while there are a large number of students who leave the area upon graduation there is a 25% bounce back within 5 years, meaning 25% return to raise their families or live here themselves. NH must have something going for it and those students to attract them back. Mr. Garron pointed out that there are over 2000 jobs in Londonderry indicating that business is coming. John Farrell, Chairman of the Economic Development taskforce and Planning Board vice Chair thanked the board for putting them on the agenda.

Mr. Campo asked how we can streamline our process. Mr. Farrell said we are about 80% complete having produced a book of standards and creating ordinances that work in certain areas. The planning board is working on the exterior parts of the town. Mr. Garron said that our main goal is to get from point A to point B but we do not want to lose quality in our town. Mr. Farrell pointed out the difference in the process that the Elliot and Harvey Industries went through (12-13 months) vs. Home Depot and Hannifords (2-3 years). We are working toward streamlining but we will not compromise quality. Mr. Campo also wondered how this program will be supported and whether there will be additional man-power needed which should be brought up during the budget season. Mr. Farrell said that ‘Team Londonderry’ includes everyone but each board they have presented to points out that there will be support needed which may increase the cost to the town in the short run but the payoff will be well worth it. Mr. Farrell said the most important thing the board can give ‘Team Londonderry’ is their support.

Mr. Young announced that the Rotary Club presented Mr. Greenberg with certificates of appreciation to the school district and to Mr. Zappala as representing the custodial staff for their wonderful support during the recent blood drive.

5     **4.0     Consent Agenda**

**4.1 Resignation(s):**

Sadie Grealish	Guidance Counselor	Matthew Thornton
Robyn Vanloo	Special Education Assistant	South School

10           **4.2 Minutes: July 9, 14 and 21, 2009**

**4.3 Meetings:**

August 24, 2009	6:00PM	Building Tours North, Middle, Moose Hill
August 25, 2009	7:00PM	Regular Meeting Town Office
August 26, 2009	6:00PM	Building Tours South, MT, High School, DO

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*Mr. Campo made the motion to accept the consent agenda. Mr. Parker seconded the motion. Motion passed 5-0-0.*

20     **5.0     Committee Reports**

**5.1     Student Council – Erin Margolin - not in attendance**

**5.2     Teacher Liaison – Stella Skoropowski/Steve Iarrocchi – not in attendance**

**5.3     School Board Liaison Reports none**

25     **6.0     Superintendent’s Report**

**6.1     X2 & MUNIS Status Update – Shawn Coe**

          Mr. Coe went over what X2 is able to do, pointing out that there are no add-ons to the program, everything is part of the license. There are many real time functions in the office, classroom, school management, and guidance. There was a pilot of the parent portal and it was very successful. Letters have been sent to parents opening the parent portal for all parents of the district. In the future Mr. Coe expects that X2 might be able to track professional development, increase the health module and allow students and parents to track student progress towards graduation requirements.

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          Mr. Campo asked about guidance at the HS and how automated the course selections are. Mr. Coe said that the course offering numbers came from X2, counselors were required to put individual schedules in past. He wonders if this is an automatic program and what percentage is the program satisfying. Mr. Coe said 97% is being satisfied. Mr. Campo asked about GPA and weighted grades. Mr. Coe said the calculation for GPA works; they have not seen it fail. The X2 does have the ability to shut down the weighted program and it has been checked by hand at the end of 2009. The program was accurate. There are about 4,000 families that could log in and over 2,500 have already done so.

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          Mr. Campo also asked about the nursing programming. Mr. Coe said they have built a program but it is complicated. They are moving away from the ‘little box of information’. Mr. Campo asked about the Future Utilization program. Mr. Robinson said they received their brochure and his middle school daughter immediately logged on and explored.

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          Mr. Coe said the calls he received were about the specific accounts, incorrect contacts and he has been able to work through all the problems.

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          Mr. Campo asked if there could be a demonstration at open house. Mr. Robinson asked about having it at the old home day booth. Mr. Herrmann asked about performance. Mr. Coe said the program is running very well. The program will in the future allow for real time attendance and grading. Parents can check it all out.

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          Mr. Greenberg thanked Mr. Coe for the work this summer and over the past few years. He also cautioned that the technology depends on human interaction and there will be errors.

**Munis update:** During open enrollment employees were able to go on Munis to update, change or add to their information. Forms are now on line as well. Mr. Campo wondered if the changes employees make are automatic or if it still has to be seen by human resources. Mrs. Swenson said that basic information changes are updated directly but are checked through a notification to her.

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7.0 **Deliberation**

7.1 **Technology Plan – Susan Ballard & Shawn Coe**

Mrs. Ballard explained that the updated technology plan. *Mr. Parker made the motion to accept the plan. Mr. Campo seconded the motion. Motion passed 5-0-0.*

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7.2 **Truck Bid – Chuck Zappala**

Mr. Zappala went through the bid process explaining the frustration in the poor response. They only received three bids.

*Mr. Campo made the motion to purchase the 2010 truck which was the lowest bid. Mr. Parker seconded the motion.* Mr. Robinson said he is impressed with the price since it is more than \$2,000 less than what is considered a good price. Mr. Zappala explained they are part of a municipal pool of buyers who get special pricing. *Motion passed 5-0-0.*

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8.0 **Non-Public Session**

*Mr. Campo made the motion to go into non-public session under RSA 91:A:3, Section II (a) through (i). Mr. Herrmann seconded the motion. Motion passed 5-0-0.*

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Meeting adjourned to non public at 8:45PM

Respectfully submitted,

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Mary Wing Soares  
School Board Secretary

Londonderry School Board  
Non-Public Minutes  
Tuesday, August 11, 2009

PRESENT: Board Members: Mr. Campo, Mr. Herrmann Mr. Parker, Mr. Robinson and Mr. Young  
Superintendent of Schools: Mr. Greenberg  
Director of Human Resources: Mrs. Swenson  
5 Business Administrator: Mr. Curro

Ron Campo moved, seconded by George Herrmann and passed unanimously (5-0) to enter non-public session under RSA 91-A:3, Section II (a) through (i) at 8:50PM.

10 Ron Campo moved, seconded by George Herrmann and passed unanimously (5-0) to support the administration's recommendation for a Custodian.

Ron Campo moved, seconded by Ben Parker and passed in the majority (4-0-1) to support the administration's recommendation for one-half time Teacher.

15 Ron Campo moved, seconded by Ben Parker and passed unanimously (5-0) to support the administration's recommendation for Coaching.

20 John Robinson moved, seconded by Ben Parker and passed unanimously (5-0) to exit non-public session at 8:59PM.

Ron Campo moved, seconded by George Herrmann and passed unanimously (5-0) to adjourn at 9:00PM.

25 Meeting adjourned at 9:00PM.

Respectfully submitted,

30 Nathan S. Greenberg  
Superintendent of Schools